

# Online Privacy

Module 8 of a course on *Ethical Issues in AI*

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# Surveillance

- Electronic surveillance is everywhere.
  - *Browsing history, cookies, keystrokes recorded.*
  - *Social media tracking data provided to advertisers.*
  - *Alexa, etc., listen in on conversations.*
  - *Shopping & purchases recorded and shared.*
  - *Embedded tracking pixels, super cookies, ip address, operating system characteristics.*



# Surveillance

- Electronic surveillance is everywhere.
  - *Smart phone tracking, movements recorded.*
  - *Browsing tracked in shops & linked with purchase record.*
  - *Facial recognition by surveillance cameras*
  - *Vehicle tracking by parking meters, license plate readers*
  - *Individual dossiers assembled by data mining techniques.*



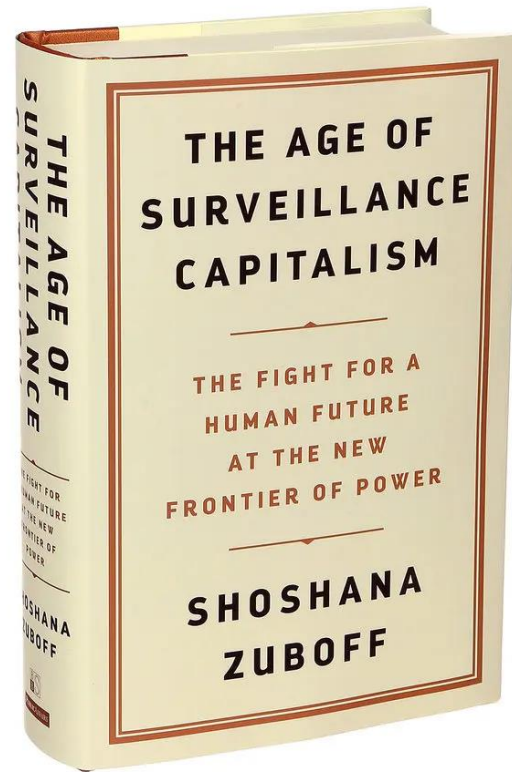
# Surveillance

- Business is a major player.
  - *Personal data collection is **the dominant online business model.***
  - *Big tech and government compete for control of data.*
    - Government often demands data from tech companies.



# Surveillance

- Encyclopedic reference:



# Data monetization

- How did it get started?
  - *It happened at Google*
    - According to Zuboff.
  - *Google was approaching a **financial crisis** in 2000.*
    - No profits yet. Investors were patient so far.
    - **No clear business model.** Paid subscriptions seemed impractical.
    - Page and Brin feared that ad-based revenue would lead to biased searches.
    - Google had developed AdWords to improve ad placement, but it received little emphasis.
    - Then the **dot-com bubble burst**, and Google frantically sought a solution to profitability.



*Larry Page and Sergey Brin*

# Data monetization



- How did it get started?
  - *An odd turning point (2002)*
    - Google team noticed a flood of search queries on the same term 45 min after every hour for 4 hours.
    - This was due to a quiz show airing in successive time zones.
    - This revealed the **power of data harvesting to probe into people's lives.**
  - *Response to the **financial crisis.***
    - Sheryl Sandberg, recruited in 2001, led a team to revamp AdWords to target users with ads **based on search history.** She was promoted to VP for Global Sales.
    - Google became the **dominant search engine** by mid-2000s.

# Data monetization

- The rest is history
  - *Facebook takes over*
    - Facebook recruited Sandberg in 2006 as COO.
    - She became the “Typhoid Mary of surveillance capitalism” according to Zuboff.
    - Facebook became the **most aggressive user** of personal data and quickly crushed MySpace.
  - *The result?*
    - Data harvesting has **transformed the world**.



*Sheryl Sandberg*



# Data monetization

- Focus on WhatsApp
  - *Early history (2009-2014)*
    - Acton & Koum were former Yahoo! employees.
    - Facebook rejected their job applications.
    - Founded WhatsApp, a pun on “What’s up?”
    - It quickly became an **instant messaging** service internationally, initially **free**.
    - Founders wanted to **avoid ads and data harvesting**.
    - Offered end-to-end encryption.
    - Charged \$1/year fee, often not collected.
    - Relied on investors for income.



*Brian Acton*



*Jan Koum*

# Data monetization

- Focus on WhatsApp
  - *Acquisition by Facebook (2014)*
    - Zuckerberg offered **\$19 billion!**
    - Why?
      - Get ahead of Google offer.
      - Reduce competition.
      - Access to data.
    - Asked Acton & Koum to stay on, which they did.
    - Zuckerberg “promised” **no monetization** of user data, but abolished \$1 fee.
    - Acton later said,
      - “I sold my users’ privacy to a larger benefit. I made a choice and a compromise. I live with that every day.” *Forbes*, 26 Sep 2018.



# Data monetization



# Signal

- Focus on WhatsApp
  - *Controversies*
    - Acton **quit** in 2017 due to dispute with Zuckerberg over monetization, sacrificing \$850 million.
    - Koum followed in 2018.
    - Same year, Acton endowed and headed up foundation to support non-profit site **Signal**, which does not collect data.
    - In 2021, EU **fined** WhatsApp \$270 million for failing to reveal how it monetizes user metadata (violation of GDPR).
    - Signal (open source software) has about 40 million users.
    - Unclear whether Facebook harvests **content** of WhatsApp messaging before “end-to-end” encryption.

# Ethics of privacy

- Little consensus on ethical basis for privacy.
  - *One reason we don't agree on what to do about privacy invasion in the tech age.*
- Our approach – cycle through the ethical principles
  - *Generalization*
  - *Utilitarian*
  - *Autonomy*



# Privacy and utility

- Argument 1: Surveillance is **harmless**
  - *Most online surveillance is for **commercial** purposes.*
    - It is pervasive but **harmless**.
    - It can be **beneficial** by directing ads.
    - And serve a **greater purpose** of matching supply and demand.
    - This is the primary function of **marketing**.



# Privacy and utility

- Argument 2: Surveillance is **risky**
  - *Online data repositories are **hacked** all the time.*
    - 3158 reported data breaches in US in 2024, resulting in 1.7 billion victim notices (source: Identity Theft Resource Center).
    - Almost daily occurrence, leading to “data breach fatigue.”
  - This imposes multiple **risks**:
    - **Consumer**: identity theft, fraudulent charges
    - **Merchant**: lawsuits, irate customers
    - **Both**: government intrusion



# Privacy and utility

- Argument 3: Inconclusive, but...
  - *We can say **this much**:*
    - Businesses must **upgrade security** against data breaches.
    - Too many are **lax**, wanting to avoid trouble and expense,
    - ...while **hoping** a breach doesn't happen to them.
    - This is **disutilitarian**, and **bad business**.
    - A security upgrade is necessary **insurance**.



# Privacy and generalizability

- Argument 1: **Deception**

- *Users are misled about the lack of privacy.*
  - “Privacy settings”
  - “We care about your privacy” notice, followed by fine print

In July 2019, FTC imposed \$5 billion penalty on Facebook (largest ever) for “deceiving users about their ability to control the privacy of their personal information.”





# Privacy and generalizability

- Argument 1: **Deception**

- *Social media knowingly cause users to have false beliefs about the level of privacy.*

- Most users remain somewhat naïve about data collection.
- This is done purely for company profit.
- It is **not generalizable**.



# Privacy and generalizability

- Argument 1: **Deception**
  - *Easy to **avoid** deception.*
    - Just be **up front** about how the site exploits user data
    - Prominently displayed.



# Privacy and generalizability

- Argument 2: Privacy and **intimacy**
  - *Western culture is primarily concerned about **individual** privacy.*
  - **Family** privacy is a more widespread concern.
    - Families have **intimate** knowledge of each other.
    - This knowledge must be **protected** for family safety.
    - Intimacy is impossible without **privacy**.

The family is the traditional organization mode of privacy.

# Privacy and generalizability

- Argument 2: Privacy and **intimacy**
  - *Some say there are cultures **without privacy**.*
    - People live in multi-family dwellings.
    - So, privacy must not be necessary.



Inside an Iroquois longhouse

# Privacy and generalizability

- Argument 2: Privacy and **intimacy**
  - *Yet anthropologists tell us that **all cultures** value some form of privacy.*
  - *To satisfy generalizability...*
    - A business must respect the **essential privacy norms** of the culture in which it operates.



# Privacy and culture

- **Family privacy** reflected in architecture.
  - *Homes in many cultures are built around a **private courtyard**.*
    - with few openings to the outside world.



China



Latin America



Middle East

# Privacy and culture

- **Germany:**
  - *Very sensitive to **individual** privacy.*
  - *Workers prefer a **private** office or cubicle.*
    - People don't like to **share** desks, computers, or space.
    - Hotel room walls are thick and **soundproof**.



Removable partitions in a German office building

# Privacy and culture

- **Germany:**

- *Strong objections to **Google Street View**.*

- Banned in some cities
    - Many requests to blur photos online.
    - Similar problems in Greece, Canada, UK



Blurred Street View  
in Hamburg



# Privacy and culture

- **United Kingdom:**
  - *People are OK with **shared office space**.*
    - Speak in **low voices** to preserve privacy of conversations.
  - *Surveillance cameras OK in public.*
    - Especially since the Troubles in N. Ireland.



Shared office in London

# Privacy and culture

- **Northern Europe:**
  - *Concern for **information privacy**.*
    - Motivation for EU's **General Data Protection Regulation**
    - ...advocated primarily by Germany.
    - In theory, **individuals own their data**, rather than the online sites they visit.
    - However, practical effect is disputed.



# Privacy and culture

- **Japan:**

- *People erect **invisible walls** around themselves.*

- They pretend **no one else** is in the room.
- Necessary due to crowded conditions.
- Walls **paper thin** and hotels noisy.
- Some baths are **public**.



Japanese hotel room

# Privacy and culture

- **Japan:**

- *Yet strong objections to Google Street View cameras that **peered over hedges** surrounding one's home.*

- It is **illegal** to stare into a private yard.
- Must pretend not to see what is in the yard.
- Google finally moved its cameras below hedge level.



# Privacy and culture

- **China:**

- *Family privacy important.*
- *No objections to government drone surveillance.*

- Part of the government's **job**
- ...provided people **benefit** from it.
- Chinese law **prohibits** privacy invasion (by business) that compromises one's "**dignity.**"
- *OK to ask personal questions*

- If no one loses **face**.
- A chance to brag about **age, salary**

Drone enforcement  
in Xiangyang during Covid



# Privacy and culture

- U.S.
  - *Financial, health and age privacy important*
  - *People put their private lives on **Facebook**, but it is **strictly forbidden** to ask a person's **salary**.*
    - **Rude** to ask about **health** or **age** other than with friends.
    - Due perhaps to **strategic value** of salary info, youth, and fitness in a **highly competitive** economy.
    - And Facebook posts present a **sanitized & idealized version** of one's life.



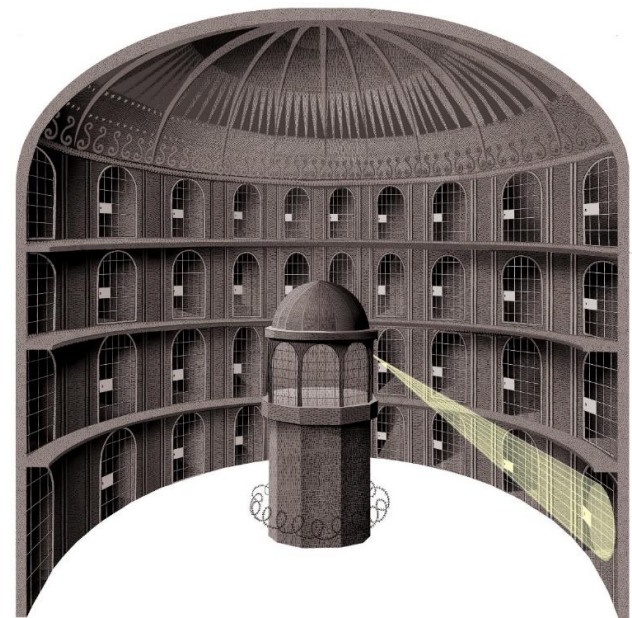
# Privacy and culture

- Conclusion
  - *Privacy norms **vary greatly** across cultures.*
  - *Generalization requires **respect for local privacy norms** that are essential to the functioning of the culture.*
    - Most social media companies tend to have a **US-centric** perspective that is uninformed about cultural differences.



# Privacy and autonomy

- Precursor of constant surveillance...
  - *Jeremy Bentham's panopticon.*
    - Prisoners never know when they are being watched.
    - “A new mode of obtaining power of mind over mind.”
      - *Bentham, 1787*
    - Closely analogous to our situation.
    - If others have **power** over our minds, this sounds like violation of **autonomy**.





# Privacy and autonomy

- Precursors of constant surveillance...
  - *George Orwell's telescreen.*
    - From his novel 1984.
    - His prediction was about 15 years early.
  - **Facial recognition**
    - In use today.
  - *Online data harvesting...*



# Privacy and autonomy

- Science fiction(?) scenario...
  - *Every thought is open to scrutiny.*
    - We cannot be ourselves.
    - Denial of **autonomy**.
  - *Are we approaching this?*



# Conclusions...

- Utilitarian principle
  - *Utilitarian calculation **unclear**.*
  - *Business must at least **upgrade** security.*
- Generalization principle
  - *Business must fully **alert** customers to data harvesting.*
    - To avoid deception
  - *Generalized surveillance could undermine **social fabric**.*
    - By interfering with intimacy.
- Autonomy principle
  - *Sufficiently intrusive surveillance could **destroy** autonomy.*